



Commonwealth of Massachusetts  
Executive Office of Energy & Environmental Affairs

## Department of Environmental Protection

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DEVAL L. PATRICK  
Governor

TIMOTHY P. MURRAY  
Lieutenant Governor

RICHARD K. SULLIVAN JR.  
Secretary

KENNETH L. KIMMELL  
Commissioner

To: Municipal Recycling Coordinators  
From: Jack Flynn  
Re: State Contract for Imprinted Plastic Trash (Pay-As-You-Throw) Bags  
Date: November 13, 2012

Any Massachusetts municipality or political sub-division is eligible to purchase plastic trash bags to be used in Pay-As-You-Throw (PAYT) programs through the state contract FAC55. The contract is effective through November 11, 2013 with one additional extension period of up to twelve months ending on November 11, 2014.

There are currently four vendors on this contract: Waste Zero (formally Phoenix Recycling Inc.), Boxes and Bags Unlimited, Mansfield Paper, and Tags Bags Containers. Each vendor offers different sizes and pricing; sizes include: 8, 10, 14, 15, 16, 30, 33, 35 and 40 gallons. These bags are manufactured with 20% post-consumer recycled plastic content. Bags are made of 100% LDPE plastic and available in various colors. Bags are available in twist tie, drawstring or wave top style and packaged in quantities of 5 or 10 per sleeve. A customized program information insert is included in the sleeve price. Minimum order is 20,000 bags.

See below for more detailed information, including pricing, vendor contact information, available colors, and retail inventory distribution system information, and custom packaging.

Questions? Contact Jack Flynn at 617-292-5965 or [Jack.Flynn@state.ma.us](mailto:Jack.Flynn@state.ma.us)

**PAY-AS-YOU-THROW IMPRINTED PLASTIC TRASH BAGS**  
**CONTRACT # FAC55**  
**Expiration Date: November 11, 2013**

<b>Vendor Name</b>	<b>Waste Zero</b>		
<b>Vendor Contact</b>	John Craig 508-717-7492 Fax – 774-233-0574 jcraig@wastezero.com		
<b>Available Colors (Standard)</b>	Blue, Orange, Purple, Green		
<b>Other Colors</b>	Other colors available, call for pricing		
<b>Standard Features</b>	<ul style="list-style-type: none"> <li>• Drawstring or twist tie option on all bags</li> <li>• Bulk/Clear sleeve packaging</li> <li>• Pricing available for &lt;20,000</li> <li>• No plate charge for initial orders &gt; 20,000 bags</li> <li>• Informational insert with UPC at no additional cost</li> </ul>		
8 Gallon 250 bags per case	<b>Quantity</b>	<b>Per Bag – 5 Pk</b>	<b>Per Bag – 10 Pk</b>
	20,000	0.141	0.137
	20,001-100,000	0.137	0.132
	100,001-249,999	0.128	0.125
	250,000+	0.123	0.120
10 Gallon 250 bags per case	20,000	0.152	0.148
	20,001-100,000	0.146	0.142
	100,001-249,999	0.139	0.136
	250,000+	0.132	0.129
12 Gallon 200 bags per case	20,000	0.150	0.148
	20,001-100,000	0.146	0.142
	100,001-249,999	0.137	0.134
	250,000+	0.132	0.128
14 Gallon 200 bags per case	20,000	0.164	0.159
	20,001-100,000	0.157	0.151
	100,001-249,999	0.148	0.143
	250,000+	0.141	0.137
15 Gallon 200 bags per case	20,000	0.168	0.165
	20,001-100,000	0.161	0.158
	100,001-249,999	0.152	0.149
	250,000+	0.146	0.142
16 Gallon 200 bags per case	20,000	0.175	0.170
	20,001-100,000	0.166	0.162
	100,001-249,999	0.157	0.153
	250,000+	0.150	0.147

30 Gallon 200 bags per case	20,000	0.262	0.259
	20,001-100,000	0.255	0.251
	100,001-249,999	0.246	0.242
	250,000+	0.235	0.231
33 Gallon 200 bags per case	20,000	0.289	0.284
	20,001-100,000	0.278	0.273
	100,001-249,999	0.264	0.260
	250,000+	0.251	0.249
35 Gallon 200 bags per case	20,000	0.289	0.287
	20,001-100,000	0.280	0.278
	100,001-249,999	0.269	0.267
	250,000+	0.258	0.255
40 Gallon 200 bags per case	20,000	0.323	0.319
	20,001-100,000	0.316	0.311
	100,001-249,999	0.305	0.301
	250,000+	0.293	0.291
<b>Optional features</b>	<ul style="list-style-type: none"> <li>For small order requirements (less than 20,000), there will be a one time set up / small order fee of \$1000.00 (to cover plate charges and small run setup/changeover). For all subsequent orders the set up fee will be \$750.00</li> <li>Other colors available</li> </ul>		
<b>Retail Inventory Distribution Service</b>	<ul style="list-style-type: none"> <li>Full service retail inventory management / distribution system available</li> <li>Available for all bag sizes</li> <li>Pricing is dependent on the program options and bag size</li> <li>Prices range from \$0.05 to \$0.06 per bag (in addition to base bag cost)</li> <li>Contact vendor for details</li> </ul>		

Notes on Prices: All listed prices include delivery within 30 days from receipt of order for orders under 250,000 and within 60 days from receipt of order for orders over 250,000.

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<b>Vendor Name</b>	<b>Boxes and Bags Unlimited</b>		
<b>Vendor Contact Information</b>	Jeff Marcotte, (800) 696-6702 or (207) 795-6702, (207) 782-9597 (fax)		
<b>Available Colors</b>	Clear, yellow, light blue, light green, dark blue, dark green orange, white, black and grey		
<b>Optional Features</b>	<ul style="list-style-type: none"> <li>• Twist Tie options for all bags</li> <li>• Bulk/Sleeve/Sleeve with insert</li> <li>• Below pricing is one time drop shipment</li> </ul>		
<b>Pricing</b>			
<b>Bag Size</b>	<b>Quantity</b>	<b>Price- 10 pks</b>	<b>Price- 5 pks</b>
14 Gallon (24" x 31") Gauge: 1.5mil	20,000 (minimum order)	\$0.150	\$0.1676
	20,001 – 100,000	\$0.150	\$0.1676
	100,001 – 249,999	\$0.140	\$0.1578
	250,000 +	\$0.135	\$0.1530
33 Gallon (33" x 39") Gauge: 1.5mil	20,000 (minimum order)	\$0.234	\$0.2520
	20,001 – 100,000	\$0.234	\$0.2520
	100,001 – 249,999	\$0.218	\$0.2340
	250,000 +	\$0.210	\$0.2260
<b>Packaging</b>	Coreless rolls of either 10 or 5 bags with printed insert 40/5 roll cs or 20/10 roll cs		
<b>One time artwork charge</b>	One time charge \$150.00 need to supply camera ready artwork		
<b>Inventory control system</b>	<ul style="list-style-type: none"> <li>• Bag-Management Program available.</li> <li>• Pricing is based on a program by program basis but not to exceed \$.03 per bag (in addition to the cost of the bags).</li> <li>• Contact vendor for pricing and details.</li> </ul>		
<b>Additional Notes</b>	<ul style="list-style-type: none"> <li>• Requires 45 day lead time for initial order</li> <li>• Contact vendor for information about pricing for 10 or 30 gallon bag option</li> <li>• The following prices represent the <b>maximum price</b>.</li> <li>• <b>Call for current pricing, cost could be significantly less</b></li> </ul>		

Notes on Prices: All listed prices include delivery within 30 days from receipt of order for orders under 250,000 and within 60 days from receipt of order for orders over 250,000.

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**Expiration Date: November 11, 2013**

<b>Vendor Name</b>	<b>Mansfield Paper Company</b>		
<b>Vendor Contact Information</b>	Scott Parent 380 Union Avenue West Springfield, MA 01090  Phone: 800-225-4641 Email: <a href="mailto:rsp@mansfieldpaper.com">rsp@mansfieldpaper.com</a>		
<b>Available Colors</b>	Any requested liner color and most any contrasting ink color		
<b>Optional Features</b>	Promotional materials available upon request		
<b>Pricing</b>	The following prices represent the <b>maximum price. Call for current pricing, costs could be significantly less.</b>		
<b>Bag Size</b>	<b>Quantity</b>	<b>Price- 10 pks</b>	<b>Price- 5 pks</b>
<b>TWIST TIE</b> 14 Gallon (24" x 28") Gauge: 1.5mil	20,000 (minimum order)	\$0.134	\$0.138
	20,001 – 100,000	\$0.126	\$0.130
	100,001 – 249,999	\$0.123	\$0.127
	250,000 +	\$0.1112	\$0.123
<b>TWIST TIE</b> 33 Gallon (33" x 35") Gauge: 1.5mil	20,000 (minimum order)	\$0.236	\$0.2432
	20,001 – 100,000	\$0.2208	\$0.2276
	100,001 – 249,999	\$0.2164	\$0.2234
	250,000 +	\$0.2108	\$0.2178
<b>HANDLE TIE</b> 14 Gallon (23" x 31") Gauge: 1.5mil	20,000 (minimum order)	\$0.1642	\$0.1686
	20,001 – 100,000	\$0.1608	\$0.165
	100,001 – 249,999	\$0.1572	\$0.1616
	250,000 +	\$0.1538	\$0.1582
<b>HANDLE TIE</b> 33 Gallon (33" x 39") Gauge: 1.5mil	20,000 (minimum order)	\$0.2816	\$0.2892
	20,001 – 100,000	\$0.2752	\$0.2832
	100,001 – 249,999	\$0.2694	\$0.277
	250,000 +	\$0.2632	\$0.2708

<b>Packaging</b>	<ul style="list-style-type: none"> <li>• All bags are packed in custom printed sleeves with Program/UPC information</li> <li>• Bags are in 10 pack (25-sleeves/case) or 5 pack (50-sleeves/case) with 250 bags per case. Bulk pack is available at cost savings.</li> </ul>
<b>One time artwork charge</b>	<ul style="list-style-type: none"> <li>• One time plate charge of \$150 for new orders and/or print changes.</li> <li>• Municipalities may choose to have business "advertising" printed on liners at no extra cost based on receipt of artwork.</li> <li>• Sleeves are printed with municipality name, program info and UPC code at no extra charge.</li> </ul>
<b>Inventory control system</b>	<ul style="list-style-type: none"> <li>• Pricing is dependent on program options and bag size; based on 250 bags per case (50 sleeves per case or 25 sleeves of 10 per case)</li> <li>• 1-5 cases = \$12.50/ca (\$.50/bag)</li> <li>• 6-9 cases = \$9.00/ca (\$.36/bag)</li> <li>• 10-19 cases = \$7.50/ca (\$.30/bag)</li> <li>• 20 up to skid = \$5.00/ca (\$.20/bag)</li> <li>• Full skid = \$3.00/ca (\$.12/bag)</li> <li>• Contact vendor for details</li> </ul>
<b>Additional Notes &amp; Services</b>	<ul style="list-style-type: none"> <li>• Contact vendor for information about pricing for 16 or 30 gallon bag option</li> <li>• Waterproof Stickers/Labels are an alternate to printed trash liners. Also Window Stickers for use on Vehicles to enter Town/City Transfer Station</li> </ul>

Notes on Prices: All listed prices include delivery within 30 days from receipt of order for orders under 250,000 and within 60 days from receipt of order for orders over 250,000.

**Pay-As-You-Throw Imprinted Plastic Trash Bags**  
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<b>Vendor Name</b>	<b>Tags Bags Containers</b>		
<b>Vendor Contact</b>	Name: Paul Bitters Title: President Address : P.O. Box 565 Greenfield, MA 01302-0565 Phone: 413-522-7016 E-mail: <a href="mailto:paul@tagsbagscontainers.com">paul@tagsbagscontainers.com</a>		
<b>Available Colors</b>	Blue, Yellow, Orange, Purple, Light Green		
<b>Other Colors</b>	Dark Blue, Green, Mint Green and Maroon. Other colors available, call for pricing		
<b>Pricing</b>			
12-16 Gallon Bag WAVE Handle  250 bags per case	<b>Quantity</b>	<b>Per Bag – 5 Pk</b>	<b>Per Bag – 10 Pk</b>
	20,000	0.135	0.132
	20,001-100,000	0.131	0.128
	100,001-249,999	0.112	0.109
	250,000+	0.109	0.106
30-33 Gallon Bag WAVE Handle  250 bags per case	20,000	0.213	0.207
	20,001-100,000	0.210	0.205
	100,001-249,999	0.191	0.186
	250,000+	0.187	0.182
12-16 Gallon Bag Standard  250 bags per case	20,000	0.142	0.136
	20,001-100,000	0.138	0.134
	100,001-249,999	0.122	0.119
	250,000+	0.116	0.112
30-33 Gallon Bag Standard  250 bags per case	20,000	0.220	0.213
	20,001-100,000	0.219	0.212
	100,001-249,999	0.202	0.196
	250,000+	0.192	0.186
Above are mandatory items to be quoted with price option of Standard or WAVE top. Below is pricing for the options of small and extra large liners			
8-10 Gallon Bag Standard or WAVE Handle  250 bags per case	20,000	0.114	0.111
	20,001-100,000	0.113	0.110
	100,001-249,999	0.097	0.095
	250,000+	0.091	0.088
35-40 Gallon Bag Standard or WAVE Handle  250 bags per case	20,000	0.294	0.285
	20,001-100,000	0.290	0.283
	100,001-249,999	0.277	0.268
	250,000+	0.271	0.263
	Option of providing minimum order quantity:		

	10,000	.320	.311
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<b>Method of Tying</b>	<ul style="list-style-type: none"> <li>• <b>Standard</b> Liner with twist-ties and flat bottom seal</li> <li>• <b>WAVE</b>-top with integrated loop handle and flat bottom seal</li> </ul>
<b>Packaging</b>	<ul style="list-style-type: none"> <li>• All bags are packed on coreless roll, in (high-clarity) Clear, heat-sealed sleeve</li> <li>• Bags are in 10 pack (25-sleeves/case) or 5 pack (50-sleeves/case) with 250 bags per case.</li> </ul>
<b>One time artwork charge</b>	<ul style="list-style-type: none"> <li>• Initial/one-time plate charge of \$150 for new orders and/or print changes</li> </ul>
<b>Retail Inventory and Distribution Service</b>	<ul style="list-style-type: none"> <li>• “Mind the Store” program distributes cases of bags to the approved retailers.</li> <li>• Available for all bag sizes</li> <li>• Added cost 1-5 retailers \$.050/bag 6+ retailers \$.055/bag</li> </ul>
<b>Additional Notes &amp; Services</b>	<ul style="list-style-type: none"> <li>• Bag Tags, “Sorry Tags”, Window Stickers, Barrel Stickers, Punch-Cards, Compostable liners and Biodegradable Plastic Bags</li> </ul>

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